



WISCONSIN NATIONAL GUARD ASSOCIATION, INC.

2400 Wright Street, Room 208, Madison, WI 53704-2572

Tel: (608) 242-3114
Fax: (608) 242-3513
email: wingainc@terra.com.net

March 19, 2007

MINUTES OF THE WINGA BOARD OF DIRECTORS MEETING Warrens, WI – March 14, 2007

Meeting called to order by Executive Vice President Sailer at 5:50 p.m.

Roll call showed the following:

President Olson	Excused	Director Bensed	Present
Executive Vice President Sailer	Present	MAJ Hartley ILO Director Rice	Present
Vice President Ebben	Present	CPT Hanson	Present
Treasurer Leckel	Excused	Director Alvarez	Excused
Secretary Dykstra	Present	Director Neumann	Present
Executive Director Wagner	Present	Director Sheskey	Present
Director Mathews	Excused	Director Green	Excused
Director Kappus	Present	MAJ Yount ILO Director Davis	Present
Director Van De Loop	Present	Director Stultz	Present
Director Feucht	Present	Director Lukaszewicz	Absent
Director Taves	Absent	Director DeGroot	Present
Director Seifer	Absent	Director Schmitz	Present

Others present; Lt Col Brian Buhler, Lt Col Brendan Smith, Mr. Thomas Plumb and Mr. Timothy O'Brien.

Business meeting began with the Pledge of Allegiance led by Vice President Ebben.

APPROVAL OF MINUTES: The December 6, 2006 Board of Director meeting minutes were approved on a motion by Director Neumann and second by MAJ Yount. The January 9, 2007 Executive Committee meeting minutes were approved on a motion by MAJ Yount and second by Director Neumann.

TREASURER'S REPORT: Executive Director Wagner addressed specific line items of the Treasurer's Report. We have a healthy checkbook balance right now because dues are coming in. This will change the end of March as we send dues off to NGAUS. The Treasurer's Report was approved on a motion by Director Van de Loop and second by Director Bensed.

THE ADJUTANT GENERAL'S COMMENTS: Major General Wilkening was unable to attend. Director Neumann briefed the NGAUS Board of Directors Meeting. He is an Area 5 representative on the NGAUS Board of Directors and also serves on the Conference Committee dealing with not only this year's conference but Baltimore in 2008. Key issues discussed at the Area 5 BOD meeting were professional development and membership. Professional development is still being discussed at NGB. They will have guidance out within the next 30 days but their initial staff position is that it is legal for states to send people to NGAUS in a paid status. It is now ultimately a matter of funding. Military Airlift

also was discussed and will be left up to individual states to make that determination. Tracy Settle is the new chairman of the Membership Committee. Executive Director Wagner participated in a panel to provide other states with the tools they need to build a strong membership.

PRESIDENT'S COMMENTS: President Olson is attending a service school in San Antonio Texas and will be unavailable until May.

COMMITTEE REPORTS:

INVESTMENTS - Tom Plumb and Tim O'Brien from Wisconsin Capital Management gave the BOD an update on WINGA's investments. They began working with WINGA 14 years ago. Reports were distributed and briefed in detail. They began with a review of 4th quarter 2006. The stock market advanced, economic growth slowed, and there was still a strong earnings growth; valuations still attractive. They also reviewed the investment policy compliance checklist, which is within tolerance of the guidelines they were given. Over the past 14 years, we've seen a 10.4% return and although Wisconsin Capital Management projects the economy will struggle through a "soft landing" this year, WINGA owns stocks that will be strong.

INSURANCE COMMITTEE REPORT - Director Stultz briefed the Insurance Program. Statistics from 2006: 1,445 no cost policies were administered, 19 claims, 46 was the average age of members. All present received a minuteman pin like those given to new members. Wear it with pride.

LONG RANGE PLANNING COMMITTEE REPORT - Vice President Ebben reported that the Long Range Planning Committee has been meeting about 2-3 hours a month for the past 5 months. They are sifting through a lot of ideas and will present their progress at the conference in April. They have developed a mission and vision and are working on goals. The committee's goal is to have the final plan out at the convention in 2008. Vice President Ebben asked that directors to think of ideas for a motto that may be used to tie everything together.

RESOLUTIONS COMMITTEE REPORT - Resolutions Committee met prior to this meeting (Director Neumann and COL Hinman). They had to defer completion of the report until they get input from the Army representatives from their committee. They sifted through the NGAUS resolutions with a goal of reducing the number of resolutions to double digits. They will present the resolution package to the membership next month. There is nothing contentious to discuss in the resolutions and they are on track.

EXECUTIVE DIRECTOR COMMENTS: Director Terms - Four director terms are expiring at the end of the April WINGA Conference. 64th Troop Command - Darrel Feucht, 32d Infantry Brigade - Martin Seifer, Wisconsin Air Guard - Catherine Sheskey and Retired Representative for Army, Stuart Stultz. The commands have been notified to hold elections. The Retired Army Representative will be elected at the annual conference during the retiree caucus. Legislative Reception - WINGA again sponsored the annual Zenith visit to Washington DC. This is where the senior leadership of the Wisconsin Guard host a breakfast for our legislative delegation and their staffers. Following breakfast each Wisconsin member of Congress and Senate was visited by senior leadership. Each were briefed on those issues of importance the Wisconsin National Guard, such as, the Insurrection and Empowerment Acts, Equipment Shortages, Full-time support and BRAC issues. Membership - On the 28th of March we will forward the NGAUS dues to Washington. To date, thirteen of twenty-two organizations are at 100% and will share in the 5% NGAUS rebate. We expect a flurry of dues activity this next week. This is the 27th consecutive year Wisconsin has been at 100%, a tradition we all can be proud of. Wisconsin's success hasn't gone unnoticed. I was asked to serve on a NGAUS Membership Committee's Train the Trainer panel. The NGAUS membership committee invited each state to send a representative to NGAUS for this one-day session of panel discussions and state interaction. I found the meeting beneficial and several states have asked us to share our program models with them. WINGA Recognition Award - WINGA Recognition

Award nominations were distributed and reviewed. Director Bensed moved to select Jacob Leinenkugel Brewing Company as the recipient of the WINGA Recognition Award. Director Neumann seconded, motion carried. 129th Annual NGAUS Conference - Wisconsin is fortunate to be in one of the premier hotels in San Juan at a bargain price. The Ritz Carlton will be the home for our delegation. The property features newly remodeled rooms, a beach, spa and casino. All of the hotels are away from the convention center and will require bus transportation. Other states in the hotel include Texas, Oklahoma, Maryland, Arizona and Florida. Our challenge will be in keeping our hospitality room costs down. The property is strict on bringing in food and beverages. The hotel will honor the conference rate three days prior and after the conference. American Airlines is offering a flight discount to conference travelers. San Juan is an interesting destination with lots of history and scenic venues.

57th ANNUAL CONFERENCE: The Board of Directors are previewing the facilities and food at this meeting. Friday, April 27th, there will be a golf outing and icebreaker. The icebreaker will be in the Waterpark area and the hospitality room will also be open. All lodge rooms are gone but villas are available. So far the registration is as follows: Icebreaker: 138, Business Session: 28, Banquet: 117, Company Grade/Warrant Officer Luncheon: 6, and Retiree Luncheon: 20.

OLD BUSINESS: Professional Development. Director Dew briefed that he met with the Chiefs of Staff regarding professional development. There was some concern expressed as to whether or not they could send people to the WINGA Conference on orders. Bottom line is that this is legally permissible but the Chiefs were uncomfortable re-shifting funding to make it happen. They suggested we regroup and try to make this happen for next year. Director Green has developed an excellent plan that must be considered and followed up on.

NEW BUSINESS: Lease Agreement. WINGA leases an office in the HQ for the Insurance Program and Executive Director. It is a long-term lease that is set to expire in 2014. Director Dew suggested the lease be renewed. The draft lease is set up to pre-pay 20 years of rent; \$50,000 on the date the lease is signed and another \$50,000 on 30 Jan 2014. The lease would then be extended to 2034. Director Hanson informed the Board of Directors that there is a new regulation coming out from NGB that will require lease rates to be close to the economic value for leases in the area. In Madison the rate is approximately \$30 per square foot. A motion was made by Director Neumann to pursue implementing renewal of the lease using the plan that Director Dew presented. The motion was seconded by Director Stultz and carried.

Legislative and Congressional directories were included in the handouts.

A motion to adjourn by Director Van De Loop and second by Director Neumann was approved.

The meeting adjourned at 9:05 p.m.

NEXT DIRECTOR'S MEETING: Scheduled for 6:30 a.m., April 28, 2007, at Three Bears Lodge and Conference Center, Warrens, WI.



Ronald R. Wagner
Executive Director

TREASURER'S REPORT - MARCH 2007

Subcategory	Actual	Budget	Difference	
INCOME CATEGORIES				
000 - Checkbook Balance	\$ 21,903.93	\$ 745.00	\$ 21,158.93	2940.1%
102 - Dues WINGA, Inc.	\$ 1,969.00	\$ 4,400.00	\$ (2,431.00)	44.8%
107A - WINGA, Inc.	\$ 13,500.00	\$ 105,830.00	\$ (92,330.00)	12.8%
110 - Miscellaneous Receipts	\$ 172.00	\$ 9,000.00	\$ (8,828.00)	1.9%
TOTAL INCOME CATEGORIES	\$ 37,544.93	\$ 119,975.00	\$ (103,589.00)	31.3%
EXPENSE CATEGORIES				
201B - Free First Year Dues	\$ -	\$ 300.00	\$ 300.00	0.0%
204 - NGEDA (NG Exec Dir Assoc)	\$ 2,016.67	\$ 3,000.00	\$ 983.33	67.2%
205 - NGAUS National Conference	\$ 4,700.00	\$ 14,000.00	\$ 9,300.00	33.6%
206 - President's Expenses	\$ -	\$ 2,000.00	\$ 2,000.00	0.0%
209 - Communicator	\$ 1,025.69	\$ 3,950.00	\$ 2,924.31	26.0%
210 - Printing	\$ -	\$ 750.00	\$ 750.00	0.0%
211 - Promotional Items	\$ -	\$ 1,500.00	\$ 1,500.00	0.0%
213 - WI NG Retiree Council	\$ -	\$ 325.00	\$ 325.00	0.0%
214 - Telephone Charges	\$ -	\$ 50.00	\$ 50.00	0.0%
215 - Postage & Envelopes	\$ 294.41	\$ 1,150.00	\$ 855.59	25.6%
216 - Corporation Filing Fee	\$ 10.00	\$ 10.00	\$ -	100.0%
217 - Bank Fees	\$ -	\$ 50.00	\$ 50.00	0.0%
218 - Liability Insurance	\$ -	\$ 2,200.00	\$ 2,200.00	0.0%
219 - State Conference	\$ -	\$ 5,000.00	\$ 5,000.00	0.0%
220 - Director/Officer Meetings	\$ -	\$ 2,000.00	\$ 2,000.00	0.0%
221 - Bond Insurance	\$ 194.00	\$ 200.00	\$ 6.00	97.0%
222 - Office Supplies	\$ 189.85	\$ 700.00	\$ 510.15	27.1%
223 - Publications	\$ -	\$ 100.00	\$ 100.00	0.0%
224 - TAG Contingency Fund	\$ 2,500.00	\$ 2,500.00	\$ -	100.0%
225 - Tax Consultant	\$ -	\$ 1,300.00	\$ 1,300.00	0.0%
226 - WINGA Awards	\$ -	\$ 500.00	\$ 500.00	0.0%
227 - Executive Director's Exp	\$ 370.39	\$ 2,500.00	\$ 2,129.61	14.8%
229 - WINGA Conference Expense	\$ -	\$ 1,000.00	\$ 1,000.00	0.0%
230 - Office Equipment/Furniture	\$ -	\$ 500.00	\$ 500.00	0.0%
232 - Utilities	\$ 855.00	\$ 1,850.00	\$ 995.00	46.2%
233 - Wisconsin Income Tax	\$ -	\$ 500.00	\$ 500.00	0.0%
234 - Elan Merchant Services	\$ -	\$ 400.00	\$ 400.00	0.0%
235 - Legislative Visit Wash DC	\$ 700.00	\$ 2,000.00	\$ 1,300.00	35.0%
236 - Committee Expenses	\$ -	\$ 2,000.00	\$ 2,000.00	0.0%
240 - Annual O-6 - O-8 Briefing	\$ 1,000.00	\$ 1,000.00	\$ -	100.0%
241 - Federal Income Tax	\$ -	\$ 1,000.00	\$ 1,000.00	0.0%
242 - Legislative Reception	\$ -	\$ 500.00	\$ 500.00	0.0%
243 - Contingency Fund	\$ -	\$ 5,000.00	\$ 5,000.00	0.0%
250 - Awards Gifts & Grants	\$ -	\$ 15,000.00	\$ 15,000.00	0.0%
400 - Salaries	\$ 6,794.24	\$ 45,140.00	\$ 38,345.76	15.1%
TOTAL EXPENSE CATEGORIES	\$ 20,650.25	\$ 119,975.00	\$ 99,324.75	17.2%
Difference Revenue vs Expenses	\$ 16,894.68			